A large industrial manufacturing facility with a high ceiling and numerous green machines. The floor is light blue with yellow safety lines. The machines are arranged in rows, and some have labels like 'MCR 212', 'MCR 208', 'MCR 216', and 'MCR 218'.

Manufacturing Company Pitch Deck

For High Precision Machined Component Manufacturing

Industry Overview*

- Market Size India: \$25-\$30 billion (2024)
- Expected growth rate: 4.5 to 5% (2023 - 2028)
- Industry Usage Break-up

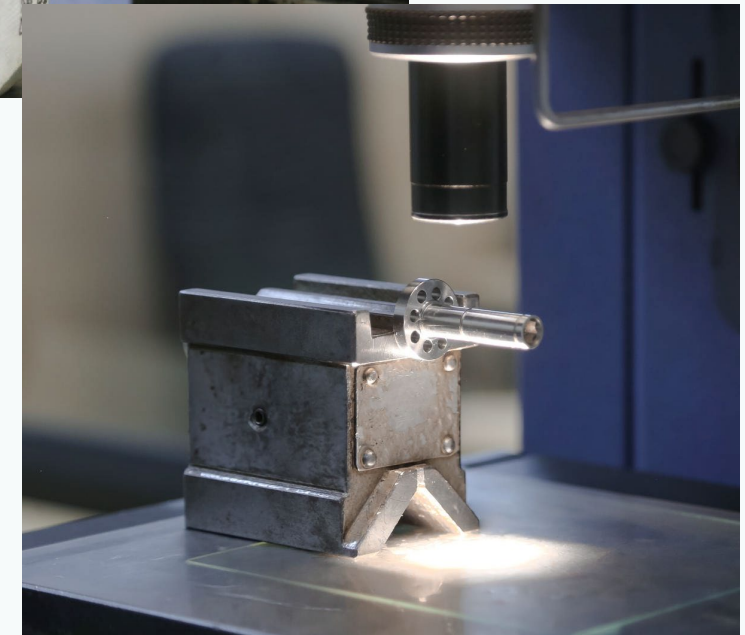
Customer Category	% of Usage Break-Up
Automotive & Transportation	31 to 45 %
Electrical & Electronics	20 to 27%
Aerospace	12 to 14%
Construction & Mining Equipment	11%
Medical Devices	8%
Others	26% (aprox)

Key Insights: Major demand drivers are automotive and transportation + electrical and electronics sectors.

- Automotive & Transportation demand growth driven by initiatives by Indian government to achieve 30% vehicle sales in electric energy sector by 2030 and increasing urbanization
- Electrical and electronics demand growth driven by growing infrastructure requirements, growth in medical device industry and rise in internet subscribers

Company at a Glance

- Founded 40+ years ago, the company is a leading, family-owned business specializing in high-precision machined component manufacturing.
- Headquartered in Pune, the company has 32,000 sq. ft. facility is equipped with state-of-the-art technology, enabling us to consistently deliver superior products to our diverse clientele.
- The company has grown from a modest beginning in Mumbai to a debt-free, financially secure enterprise, with a sustained focus on quality, innovation, and operational excellence.



Journey of 16 Years

Transforming our Vision into Reality

32,000+ Sq. Ft. of Manufacturing Plant

2006-2007



16 Years



Revenue increased by 2x
Profit increased by 3x
Machinery increase 2x
Debt – Free Company
No Legal Liabilities
No Labour Union
Tally.ERP for day-to-day operations
MIS for management reporting

2022-2023



Industry Certifications

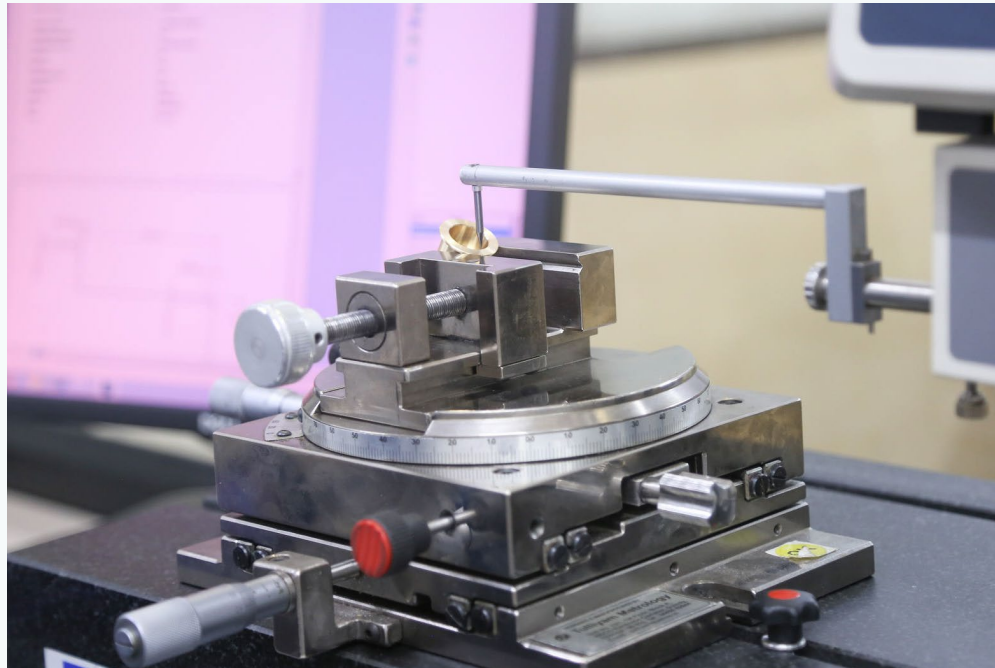
The operations are supported by IATF 16949:2016 and ISO 9001:2015 certifications. These certifications help us maintain strict quality standards and minimize our environmental impact along with adherence to the rigorous standards demanded by our industry.





Mission

The company's mission is to be recognized as a global leader in precision engineering by consistently manufacturing high-quality products that meet the intricate specifications of our customers.



Values

The company is committed to providing outstanding customer service, ensuring top-notch quality and timely delivery while continuously improving our operations.

Glimpse of Products

150 + Solutions Offered over the past 40 years



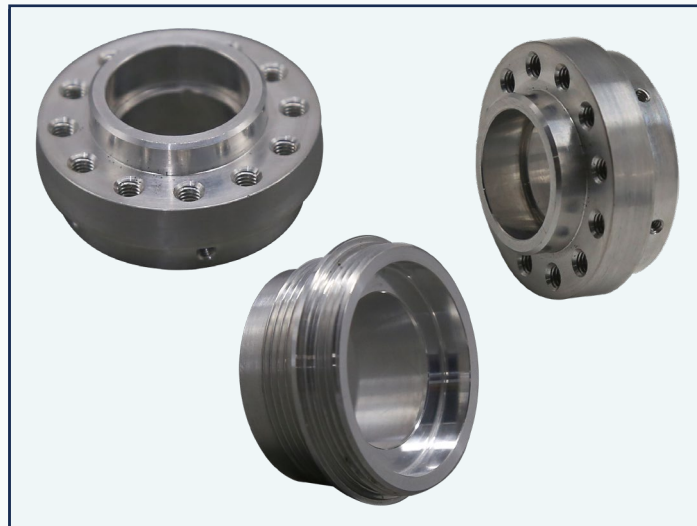
Copper Alloy 'D' Planet Plate
12mm



Martensitic Stainless Steel
Hardened Monoblock Output
Shaft 10mm Dia. x 42mm L



Ferritic Stainless Steel PCB
Housing 21mm Dia. x 32mm L



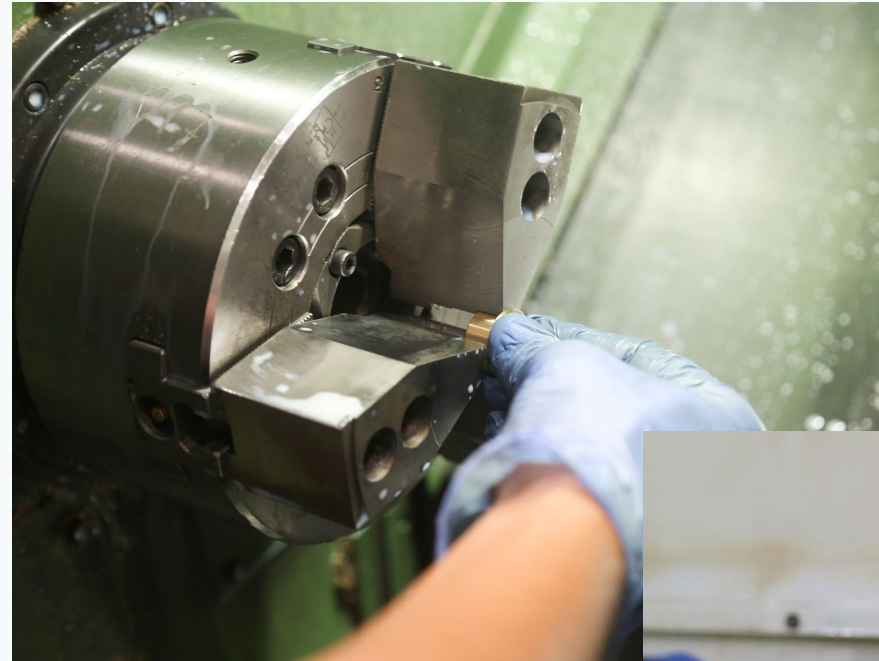
Aluminium Rear Flange 32mm



5/Rev Synchronizer Sleeve
107mm

Target Market

- Automotive and Transportation
- EV Components
- Medical Devices
- Defense
- Electrical & Electronics
- Drone Technology
- Automatic Robotics



Competitive Landscape

Current advanced resources can be leveraged to efficiently scale operations more than threefold to meet the increasing market demand.

Optimization of production processes, maintaining a good customer portfolio mix which will enable in maintaining higher profit margins and installation of robotic arms to reduce reliance on manual intervention are some additional ways to scale business using current capacity.



Financial Overview

The company is debt-free and has no legal liabilities, it has been showcasing consistent growth over the past four decades. As of November 2023, the business and asset valuations for the financial year 2022-23 are as follows:

- Business Valuation: ₹ 55.22 crores
- Asset Valuation: ₹ 38.96 crores
- Total Valuation: ₹ 94.18 crores

Asset Valuation Report

Sr. No	Particular	Gross Block	Current Value In Rs.
1	Land		21,76,74,800
2	Building	6,77,40,395	7,62,50,683
3	Plant & Machinery	6,51,18,993	4,56,74,046
4	Electrical Fitting	77,48,629	33,80,222
5	Office Equipment	14,07,410	2,01,580
6	Computer	24,94,045	2,28,922
7	Material Handling	9,28,044	2,05,898
8	Furniture	23,98,695	2,09,057
9	Motor Car	1,15,22,869	57,61,434
	Total	15,93,59,079	34,95,86,642

IN OUR OPINION AS ON 8TH NOVEMBER 2023 THE VALUE OF ASSETS AT PUNE
RS.34,95,86,642/- (RUPEES THIRTY FOUR CRORES NINETY FIVE LACS EIGHTY
SIX THOUSAND SIX HUNDRED FOURTY TWO ONLY)

Business Valuation Report

VALUATION BY DCF METHOD

Particulars	Years					Terminal Value
	2024	2025	2026	2027	2028	
PAT	5.13	5.20	5.47	5.96	6.45	
Add: Dep	0.86	0.86	0.84	0.84	0.84	
Less: Capex	0.00	0.00	0.00	0.00	0.00	
Add/Less: Change in Working Capital except cash	0.00	0.00	0.00	0.00	0.00	
Free Cash Flow for the Firm	5.99	6.06	6.31	6.80	7.29	58.35
Discounting Factor @ 12.50%	0.89	0.79	0.70	0.62	0.56	0.56
Discounted Cash Flow	5.32	4.79	4.43	4.25	4.05	32.38
Total Discounted Cash Flow	22.84					
Terminal Value	32.38					
Total Business Value	55.22					

Rs. In Cr.

USP of the Company

- **Strong Financials:** Debt-free and no legal liabilities with consistent profitability.
- **Quality Excellence:** Industry-leading certifications and cutting-edge manufacturing processes and infrastructure.
- **Strategic Growth Opportunities:** Positioned for expansion into sectors such as EV components, drone technology, medical, and defence.
- **Experienced Leadership:** A dedicated management team with a clear vision for future growth.



USP of the Company

After successfully running and growing this business for 40+ years, the owners / directors are now looking to retire. This decision presents a unique opportunity for a capable team of young entrepreneurs or a multinational conglomerate to acquire a financially stable and operationally sound company with significant growth potential.

Machinery Capabilities

Sr. No.	Machinery Catalogue
1	CNC Turning Centre
2	VMC Vertical Machining Centre
3	Vertical Broaching Machine
4	Metrology
5	Tooth Chamfering
6	Swaging Machines
7	Band Saw
8	Tool Room Machines



Thank You